

## Tech Mahindra Europe Inducts New Leadership to Bolster its Growth Charter

**London – October 28, 2013** – Tech Mahindra Ltd. a specialist provider of connected solutions to the connected world and enabling future digital enterprises, today announced enhancement of its leadership team for its European operations comprising *Rajesh Chandiramani, as Head – Enterprise Business, Continental Europe, Michael Jonesen as Head – Enterprise Sales, Denmark, Jonas Bränning as Country Manager, Enterprise Business: Sweden, Fabrice Haccoun as Country Manager, Enterprise Business: France, Jean-Louis Bravard, Senior Advisor, Europe, and Patrick Angert, Senior Advisor, Europe.*

The new leadership team will be responsible for growing Tech Mahindra's footprint in the region and bolster large deal pursuits. Tech Mahindra's presence in Europe is significant with a revenue contribution of 32% (as per Q1 FY 2013 – 14) of the Company's global revenues.

*"In pursuit of our Mission 2015, the Europe Team plays a vital role across clients and markets. With the enhanced leadership, I am confident to deliver value to our stakeholders and help position Tech Mahindra as a veritable player in the Connected World with Connected Solutions"* said **Vikram Nair, Head - Europe, Tech Mahindra.**

Tech Mahindra Europe operations covering 16 countries boasts of professionals, enabling leading enterprises including KPN BASE, Volvo and UBS innovate and be future ready. Our near shore centers in Toulouse and Lund help provide real-time expertise for strategic programs in the region.



### **Rajesh Chandiramani**

Rajesh joins us from Capgemini. As a Global Sales Officer (GSO - India) he was responsible for sales in the Utilities, Telecom, Consumer Products, Life Sciences, Retail and Manufacturing domains in the global markets, focusing on building right-shore capabilities for Capgemini in global market and selling to fortune 500 clients. Prior to joining Capgemini in 2011, Rajesh was with Tech Mahindra where he was the business head for India and Emerging Europe regions. Earlier in his career Rajesh has held various senior positions with many of the Multinational companies like BCGI, Comverse, Tata, BPL Mobile, Global Tele-systems and Hughes Network Systems, based out of the Europe and India.



**Michael Jonesen**

Michael comes with huge sales experience and has handled key accounts as Partner and Sales Director for Denmark while he was with IBM Global Business Services. Michael has worked with some of the largest companies in Denmark, such as A.P. Moller – Maersk where he was part of the M&A team that brought Maersk Data into IBM. He comes with an entrepreneurial mindset, and most of his career has been working with complex business decisions, strategy, processes and business development. He considers himself as a solution and deal maker.



**Jonas Bränning**

Jonas joins us from CGI where he worked as Director Business Consulting Sales. As a Director for Sales Jonas was responsible for sales for one of four divisions CGI Sweden, responsible sales of SAP, Oracle, MS, BI and ECM as well as consulting sales within Utility, Trade Transport Logistics and Manufacturing. Jonas also held the position as Head of Transformation Program within CGI. Prior to Joining CGI in 2005, Jonas was with IFS as Director for Business Area Manufacturing and Strategies and has also held various senior leadership positions at Cambridge Technology Partners.



**Fabrice Haccoun**

Fabrice has over 20 years of industry experience. His focus has been on the Manufacturing and Energy/ Oil and Gas sectors. He joins Tech Mahindra from Capgemini. Earlier he was with Business & Decisions a company specializing in BI, CRM and e-business. He has a recognized track record of managing strategic accounts such as Total, CARREFOUR, LVMH , PSA Peugeot Citroen, DASSAULT Aviation and SANOFI-AVENTIS. Fabrice is member of IHEDN (Institut des Hautes Etudes de Defense National) a prestigious French academy and is an active participant at MEDEF (French Industry organisation). He's been advisor to two French ministers (Finance and Defence). He has been often quoted often on French TV on topics across economic and industry trends.



#### **Jean-Louis Bravard**

Jean-Louis Bravard is a director of BurntOak Capital Ltd, an international M&A and strategic consulting firm headquartered in London. Earlier in his career, Jean-Louis Bravard held several senior executive positions as a Managing Director at J.P. Morgan & Co (Brazil Country Manager, Head of Global Fixed Income Research, Acting Group CIO, Head of Maritime Finance and Corporate Finance in Paris, New York and Brazil). More recently Jean-Louis worked for over ten years at EDS Corp (now HP Enterprise Services) in New York (later London) as Managing Director, Global Financial Services responsible for relationships with global banks, brokerage houses and exchanges. Other experience include CEO of an IP telecommunications company, COO of a short lived new media company in New York and Managing Director at a Palo Alto advanced technology consulting firm.

Jean-Louis is a non-executive board member for London and Partners, the official promotional organisation for London. He also chairs the board of DotLondon Domain Limited which is the entity which leads the launch of the DotLondon domain expected targeted for 2014.



#### **Patrick Anghert**

Patrick Anghert joins us from Cisco, where he was heading the strategic initiatives and was a consultant for Smart Cities project. He was also Cisco's France Executive Committee Member. He lives in Benerville.