

## ARVIND MALHOTRA

Global Head, Strategic Accounts & South America

Arvind Malhotra is responsible for P&L and Global Relationship for one of Tech Mahindra's cluster, which includes two verticals, Energy and Utilities, Public Sector and Latin America as a geography. He also owns executive relationship for one of Tech Mahindra's largest client a Global 5 conglomerate. As a Senior Executive based out of the U.S, he has grown his portfolio by double digits over the last few years.

Since joining as the Global Account Leader, he has won several new engagements and reorganized the team to be growth focused and expanded relationship with several large accounts such as GE and Chevron. Under his leadership Tech Mahindra has been awarded as the # 1 Vendor by a few of the customers. He is also responsible for several of the large wins in the Public Services DMV market.

He is on the Board of several of Tech Mahindra subsidiaries, including Tech Mahindra America's and Tech Mahindra Technologies, Inc. He is also leads Tech Mahindra Advisory Board in the US that includes CXO's from several of the large clients. Arvind has been instrumental in organizing and leading many of the market facing events that are held in the US.

He has over 30 years of experience in the IT industry and has worked in companies like Covansys, James Martin & Co and Rolta prior to Tech Mahindra. He has an MBA from the University of Michigan and currently lives in Atlanta along with his family. Arvind is very active in the Atlanta tech community and has been a speaker at several events.